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## The Indian Retail Story

The Indian Retail Market is a fast-growing, pulsating sector of the dynamo that is the Indian economy and contributes an impressive 15 per cent to its GDP. Valued approximately at US $\$ 450$ billion, its annual growth rate is a phenomenal 20 per cent. In terms of sheer figures, it ranks amongst the top five retail markets of the world. That's not all. India's retail and logistic industry employs about 40 million Indians, with the potential to scale new heights.
For Sure, it will grow in leaps and bounds in the days to come, and only the best shall sunvive!


## It's a mall, mall, mall world

The concept of "Retail as Entertainment' came Io India with the advent of malls cum retail ndian society, thereby taking shopping from being a need-based activity to a leisure based one. Whatever the income stratum of
consumers, retai arcades make no distinction consumers, retail arcades make no distinction global brands.
Not only do they bring it all under one roof, the ustomer has the option of walking from store to tore without interference from traftic.
Creating artificial product scarcity, cheap imitation, and taking the customer for granted
are all in the past, thanks to the new retail are all in the past, thanks to the new retail
mindspace. The retail arcade is the paradise where various shopping motives like peer group
association, impulse shopping, status consciousness, economic and utilitarian motives makes for a pleasurable experience
ne quality retail space which was just one million square feet in 2002 has accomplished new milestones with 40 million square feet and 60 mespectively. From just 3 retail spacecs in the year 2000; the tally went up to 220 in 2006. By 2015 the number is likely to cross 720 arcades with an estimated cumulative retail space of 100

FDI: the face of change

Upto 2011, the Indian government barred Foreign Direct Investment (FDI) in multi-brand retail. Even single-brand retail was limited to 51 per cent ownership. But in November 2011, the playing field changed forever, even as the government announced major reforms.
As the wheels of change gained momentum, a
few things stood out: a wider playing field, stifiet ew things stood out: a wider playing field, stiffer competition and a consumer with a never befor
exposure to world markets. With mult-brand etailers exploring the opportunities in India demand for Retail \& Mindspace will increas significantly.
A number of mergers and acquisitions have begun in earnest. The multi-brand Retail \&
Franchise Market is expected to grow to $\$ 220$ billion by 2020 .

Pune: Embracing the change

Variously labeled the 'Queen of the Deccan' and The Oxford of the East', Pune means different things to different people.
A veritable melting pot of various peoples and cultures, it its a city on the ver the Puly guards its roots. The Pune customer-an eclectic blend of loca delightulum mix of old world charm and new age mantras. It has the highest number of students and techies as compared to any other city in ncia, expats galore a
high spending power.
Even as national and international brands competeto capture this city's consumer, the only way to go is RESEARCH and RESPONSE (to the moods of the market.)


IN THE CONSUMERS

## Consumers 9 :

Vision 9 's consumers are an eclectic mix of the discerning, experimental IT crowd with a well-developed taste for the good things in life as well as he local crowd that wants value for money,
Surrounded by over 10,000 apartments, Vision 9 has the challenge and the privilege to be different things to different people. For the families and professionals that have recently shifted to Pune it doubles up not just as a shopping arcade but also a place to eat, drink and spend quality time with family. For locals, itis a valuable, new option.



other words: Good-looking architecture will draw initial attention , intelligent achitecture of Vision 9 will sustain in memor And draw


THE HEART


## GOMPANY



## HEALTHY BUSINESS

## Vision 9 offers you smart retail s

 height, fast elevators, designer lobbies, glamorous well-lit spacious passages, landscaped areas and designated parking space, you couldn't ask fora better workatmosphere to toeep youstress-fife.Shops as high as 14 feet; a central grand atrium approximately 50 feet
$\qquad$
$\qquad$ internally landscaped areas, Vision 9 nails it on every count.

Vision9 is a feast for the senses--that makes shopping an experience, never to be forgotten.



INTELLIGENTLY


The true test of a winner lies not in the light of day, but after nightfall. Equipped with LED Facade lighting, Well-lit internal \& external seating and tight security,
Vision 9 is not only a fun experience, but also a safe one. Complete with water bodies and fairy lights, one. Complete with water bodies and fary lighe,
Vision 9 is a wondrous sight to behold. The perfect place to work late, or simply unwind.

## Little things count

God lies in the details; so does a sustainable business. A spacious walking plaza, pleasant common spaces, efficient \& adequate lifts, ample parking space, $24 \times 7$ power back up, hi-tech shutters, professional security----all of these add to your success sto
The mantra of management It's not enough to have bagged a good deal in a dream venue. Because in order for it to remain premium, it needs to have a resency that ensures its upkeen, managerment discinline at all times A will mane, coa space will add to the value of your asset

Parking
Rest easy/Make or break lt's basic really. If you want
your customers to return, you got to provide them
with adequate and safe parking space. In a world
where parking spaces are at a premium, a well-laid out parking lot is your ticket to the top!

2

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## ADDING VALUE <br> TO DETAL



## - 4 High speed elevators and 4 Escalators for retail and office spaces <br> - Powder coated aluminium glazed doors, with floor springs for offices <br> - Powder coated aluminium glazed windows with sliding shutters. <br> - Gas Leak Detectors in Shops <br> - Backlit Name Boards of standard size for each shop <br> - Smoke Detector in Parking \& Common Areas <br> - Fire Fighting Systems for Parking a Common Areas <br> - Attractive Elevation - Clean Glass Facade with Alcobond Cladding

- Walkway with luxurious Landscaped Garden
- Excellent $24 \times 7$ Security
- Maintenance by Professional Agency
- Parking - Two Level Parking (lower \& upper basement)
- Signage - Common Name Display Pane at the Entrance
- Environmental Graphics for Common Area Signage
- Conceptualised Pattern Roofing for Central Atrium
- 12,500 sq. ft. of Central Grand Atrium at ground floor with landscaped features and common sitting areas


4
Honesty is not just our best policy, it is our only policy

Iiddhivinayak Groups (Naupatal Sakla Enterprise) has been a leading real estate entity in Pune and CMC for over 26 years now, Over time, the group has a proud and painstakingly built track record of making homes that last, and relationships that endure.
 RUST, are our signature. A signature that defines us, and distinguishes us from the rest,
Under the inspiring leadership of our founder Rajesh Kumar Sakla, the company has gone from strength strength since 1987. The unique combination with the highest quality practices and affordable prices
 une and Pimpri Chinchwad.
ts and over 4 millio suare feet under construction, the group enjoys a significant brand presence in both PMC and PCMC.

VISION: Vision V is built on the bed-rock of MISSION: Adding value to every home,隹 $\begin{array}{lll}\text { philosophy of excellence and innovation; a } & \text { Personal \& environmental safety norms, above } \\ \text { commitment to better our own best effort at every } \\ \text { Reaching the finish line--on time, every time }\end{array}$ stage, be it with regard to construction practices Transparent transactions. High quality , fair pricing. orcustomersenices. $\begin{aligned} & \text { Relationships with customers that endure } \\ & \text { across generations. }\end{aligned}$

